



“How BuildSite Helped Me”

Midland Engineering: Submittals on the Eli Lilly Project Indianapolis, Indiana

A Short Case Study

“Since 1922, our company has prospered because we have stayed true to the vision of our founder. We combine the latest materials and application technologies with a strong commitment to service and superb craftsmanship. We handle major roofing projects throughout the Midwest for commercial, educational, institutional and industrial customers, often juggling 50-75 jobs at once, and the submittals we assemble are often huge and complex. BuildSite’s technology solution has made a significant impact on our productivity and efficiency, and has changed the way we work on a day-to-day basis.”

Cherie DeFreese, Project Coordinator
South Bend, Indiana

Project:

This major roofing project is for a new building that is one of five administrative and research lab facilities in the Eli Lilly Corporate Center in Indianapolis, Indiana. It is a \$925,000 project.

Roofing Contractor:

Midland Engineering
South Bend, Indiana

The Challenge:

This technically challenging project came with a 103-page submittal requirement that involved 21 different products. What has typically been so time-consuming on projects of this scale is finding not only the product data but also locating the MSDS information that is required. Historically, finding this information required the project coordinator to search in separate locations, among various catalogs, binders, websites, or directly with manufacturers’ representatives.

The BuildSite Solution:

Compiling the complex information required for this roofing project for Eli Lilly would typically have taken a week or two, especially if necessary to wait for manufacturers to send updated information. With the BuildSite solution and its comprehensive database, the search for 21 different products and the corresponding MSDS was completed within hours. Finding the product information and MSDS specifications required no more than pointing and clicking in order to create the 103-page submittal. This process eliminated hours of online and binder searches, calling manufacturers reps to get updated spec sheets, waiting for fax or email responses and photocopying documents. It also enabled Midland to easily and quickly produce a professional-looking hard copy of the submittal.

Perspective:

“The BuildSite process is so easy and so intuitive to use that, after one training session, I felt comfortable and confident in using it on all the projects I handle. Midland is a big firm and we do many different kinds of projects, from commercial ones like Eli Lilly, to educational jobs for universities such as Notre Dame, and large institutional projects such as Comiskey Park in Chicago. Being able to easily and quickly find products and all the specifications we need, assemble the documents, and send them or print them in minutes has made all the difference in the world to our productivity and success.”

For more information, please contact:

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