

"How BuildSite Helped Me"

US Roofing: Submittals on the Citizens Bank Project Blair Mill, Pennsylvania

A Short Case Study

"Our company prides itself on keeping up with today's fast-paced and complex world of roofing technology. We are constantly investing in new ideas and systems to maintain our position as a front-runner in the roofing industry. As one of the major roofing companies in our region, we guarantee to our customers that we have the resources and capabilities to deliver high quality, no-nonsense solutions they need, and BuildSite helps us back up that pledge."

Natalie Solowej
Project Coordinator

Project:

This was an \$80,000 project for Citizens Bank that required both roofing and waterproofing work for a new branch office of the bank in Blair Mill, Pennsylvania.

Roofing Contractor:

U.S. Roofing Norristown, Pennsylvania

The Challenge:

The contract for this challenging project came with an 81-page submittal for roofing and waterproofing services that required 19 different products.

The BuildSite Solution:

Assembling a submittal for roofing and waterproofing would typically take days of poring through

catalogs, binders or manufacturer's websites and waiting for faxed information from

manufacturer's representatives. Days of work were reduced to hours with BuildSite's one stop

solution, and everything came together quickly, for both the waterproofing and the roofing

submittals.

Perspective:

"BuildSite is a one stop shopping solution for whatever category of job we are doing. Their

database is so comprehensive that inevitably we find whatever product we need, as well as all

the supporting specifications. In the rare case that one of our clients specifies an unusual or little-

known manufacturer, we call BuildSite and ask them to add that provider to their database. We

know how much time and trouble that BuildSite can save us if we can access all the complex

information we need through their site, and the difference it makes in our productivity is

enormous." Natalie Solowej, Project Coordinator

For more information, please contact:

Ned Trainor, President

Tel: 510-208-4430

Email: ned@buildsite.com