



## **“How BuildSite Helped Me”**

### **Ruttura & Sons Construction: Submittals on the GNYADA Project A Short Case Study**

*“Throughout our 80-year history, the name of Ruttura has become synonymous with quality work, competitive pricing and responsible service to our clients. We pride ourselves on blending experience and state-of-the-art technology with good old-fashioned service. On the GNYADA project, the submittal requirements were technically challenging, and normally would have taken our project manager at least 10 hours to complete. By using BuildSite, however, we produced accurate, professional looking submittals in just two hours! BuildSite’s technology has improved the productivity, accuracy and efficiency of our staff, which translates into faster, better delivery of service for our clients. With BuildSite, we’re getting concrete results.”*

Tommy Ruttura, President, Ruttura & Sons Construction  
Farmington, New York.

#### **Project:**

The Greater New York Automobile Dealers Association (GNYADA) Center for Automotive Education and Training, a \$25 million, first-of-its-kind project on seven acres of land in College Point, Queens.

Scheduled to open in Spring 2005, the 50,000 sq. ft. facility will feature high-tech service training areas, digitally wired classrooms, lecture halls and a simulated model dealership showroom and parts department.

#### **Concrete Contractor:**

Ruttura & Sons  
Farmington, New York

#### **The Challenge:**

“This exciting but technically challenging project came with a 1300 page spec book and required the preparation of 11 product submittals in Division Two, 14 in Division Three, and two in Division

Seven.” The process, involving product information from nine different manufacturers, would normally have taken ten to twelve hours to accomplish, spread out over at least a week.”

**The BuildSite Solution:**

A 10-hour, labor intensive effort spread over four to five days, was reduced to two hours. This time included review and annotation of the specifications to find required product submittals, using BuildSite Product, Master Format, and ASTM searches to match specifications to products, pointing and clicking to create the submittal packages for each division, and printing the documents using BuildSite Print Center. The process eliminated hours of online and binder searches, calling salespeople to get updated spec info, waiting for responses, and photocopying. BuildSite has helped us raise the bar on our presentations, with easy to read, professional-looking documents in color. We don't have to worry about rejected submittals from engineers or architects who can't read a number or understand the specs.

*“Better than 60 percent of specs on the market are outdated – either discontinued or superceded. I've seen generic specs that are 25 years old.”*

One of the biggest problems our industry faces is dealing with outdated specs. We need to know that specs are current, and with BuildSite, we can quickly find out if the specified products are current. If the engineer writes a performance spec, we can match it using BuildSite ASTM search. The “Or Equal” finder has allowed us to quickly find approved substitutions -- often at more cost-efficient prices for us. Our safety director uses the jobsite MSDS.

Since the GNYADA job, Ruttura has used BuildSite to submit on over 12 other projects, including the East Harlem Auto Mall, Home Depot Westbury, a Jet Blue project at Kennedy Airport, and jobs at Pratt Institute, Queens Vocational High School, South Nassau Hospital, and others.

**Perspective:**

“With the number and complexity of construction jobs today, I don't understand how any concrete contractor can just rely on paper-based methods. We wouldn't be the success we are today if we didn't use technology like BuildSite.”

**For more information, please contact:**

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