



“How BuildSite Helped Me”

Oakland Building Materials

A Short Testimonial

from

Jackie Ensinia

Inside Sales Representative, Auburn Hills Office

“We’re a 16-year old company that is a major distributor of interior building materials in the Tri-County area in Michigan and we’re one of the largest distributors of acoustical ceilings in the Midwest. We’re known for the commitment, energy and talent of our employees and our fast, efficient service to our customers, who are mostly commercial contractors.

I work hard to live up to that reputation in my role of assembling submittals and handling customer inquiries. At any given time, I will be handling at least 40 submittals for jobs that are in our pipeline and everything has a deadline.

It used to take me between 20 to 30 minutes to do just one submittal, but now with BuildSite, I spend about two minutes and the submittal is done! I can be doing submittals and answering customer phone calls all day long about product specifications, ASTM numbers, you name it, and it is so easy. It is hard to believe that I used to spend so much time poring through catalogs and binders full of paper to get the information I needed and now, it is all done in minutes.

BuildSite is a valuable partner and it helps me exceed my customers’ expectations all the time. “