



## **“How BuildSite Helped Me”**

### **White Cap Construction Supply**

#### **A Short Testimonial from Blake Johnson, Sales Representative, San Leandro Office**

“I’ve become the go-to guy at White Cap because of BuildSite. I use it a lot,” says Blake Johnson of White Cap’s San Leandro office. “While everyone here has access to it, I use it both for my own searches on behalf of customers and for requests from reps on the road, who call in and need something fast.”

The San Leandro office has been an active user of BuildSite, using Search and Messaging to give customers the high level of service they expect from White Cap. “What has been especially useful to me is the System Seller option that BuildSite now offers to manufacturers. I have used System Seller for Simpson Anchors repeatedly,” Johnson explains. “Not only does it give me an entire system quickly, it ensures quality control because all the components in the systems work together as they are intended to. That means peace of mind for our customers and peace of mind for us!”