

Faster. Easier. Better.

Traditional vs. Integrated Installation for Axiom® Building Perimeter Shade Pockets

| Traditional | |
|---|------------------|
| Shades and pockets specified in Division 12 | |
| Pockets drawn – not sized | +Time |
| Coordinate drawing with ceiling systems/transitions | |
| Engineered drawings not supplied | |
| Construction documents come out with questions around ceiling integration | +Time |
| Framing contractor bids framing and soffits | +Time |
| Ceiling contractor bids ceiling | |
| Shade dealer bids pockets and shades | |
| Coordination meetings take place with the three contractors | +Time |
| Framing is done at 24" on center | +Double the Time |
| Blocking is required | +\$4-\$6 LF |
| Pocket is installed "out of sequence" – Division 12 | |
| More coordination with ceiling contractor | +Time |
| No alignment Additional shimming required | +Time |
| May require two skilled tradesmen, if drywall pockets | +\$\$/hr |
| More coordination with ceiling contractor | +Time |
| Ceiling is installed | |
| Sub-bracket installed by third contractor | +Time |
| Shade installed by third contractor | +Time |
| Punch list | +Time |

| New Integrated Approach | |
|--|--|
| Shades in Division 12, pockets in Division 9 with ceilings | |
| Integrated details provided | |
| Integrated specification profiled | |
| Engineered system | |
| Bid done by one or two contractors for shades, ceilings, framing | |
| Single point of contact – no additional meeting required | |
| Framing is done at 48" on center | |
| Blocking is eliminated | |
| Install during normal flow – Division 9 | |
| 10' finished feet installed | |
| Perfect alignment with splice plates | |
| Improved product performance with top fins | |
| Ceiling installed | |
| Shade installed | |
| Perfect fit and finish | |

WHY?

- Risk mitigation
- Timeline is improved – keep project on time/schedule
- Lean process
- Improved specification process
- Minimize material – LEED®
- Safer

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